

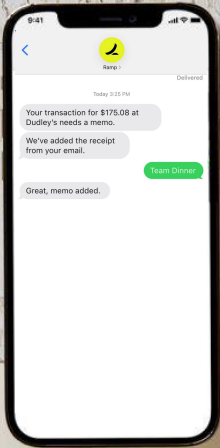


Elevate Your Advisory:

Automation That Drives Results



Michelle Chen
Accounting Channel Partner Manager
Ramp



It’s time to reimagine finance tools and power them with automation and intelligence to help finance teams work faster and smarter

HRIS



Accounting ERP



Corporate cards Expense
management

Procurement and accounts payable

Bank



Business Tools



Strictly confidential

Not for unauthorized distribution

Submit receipts the moment you spend by email or SMS

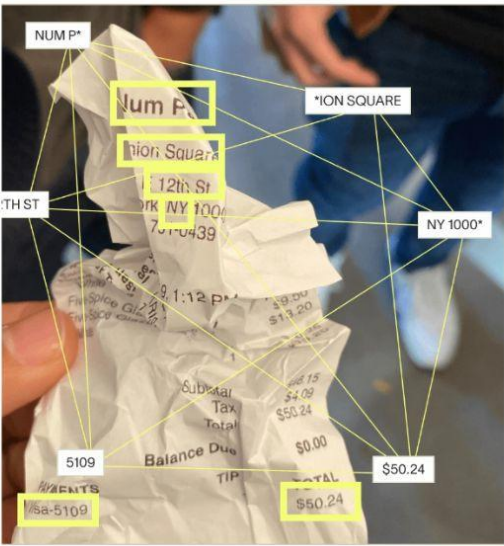
Ramp matches and verifies 90% of receipts



Matched!



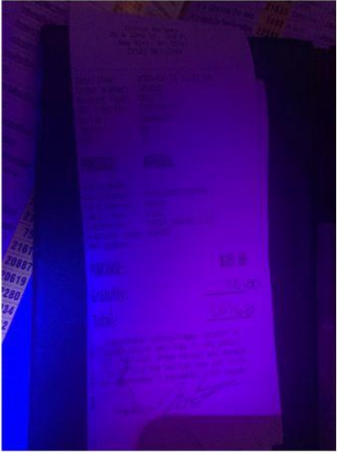
Matched!



Matched!



Matched!



Matched!

Ramp is the ultimate platform for modern businesses

We help companies control spend, automate accounting, and manage vendors together in one place; We help the average customer save 5% per year on expenses.

Awards

#1 Most Innovative North America Company The Fintech 50 List 2024



CNBC Disruptor 50 List 2024



Time 100



#1 Startup in America



35,000+ customers

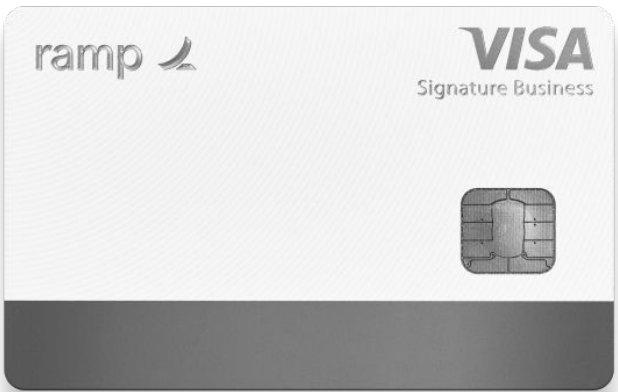
\$20B+ payments processed annually

\$2B+ customer savings

195+ countries supported

125+ currencies supported

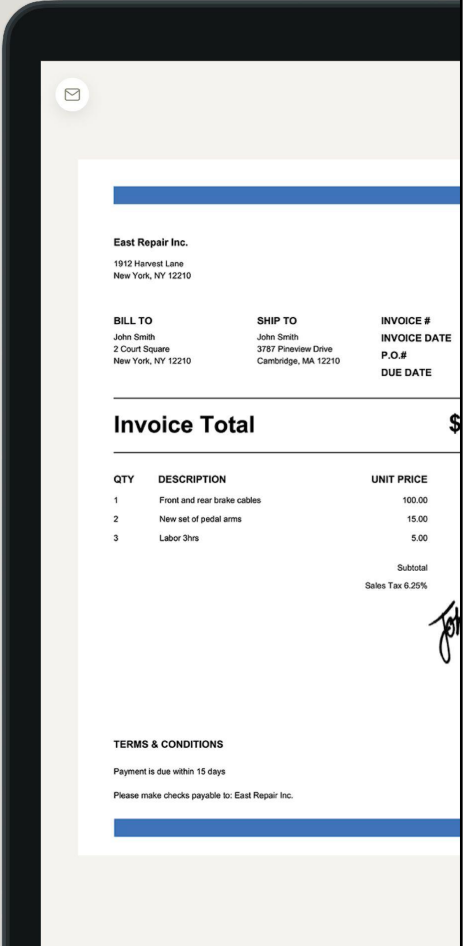
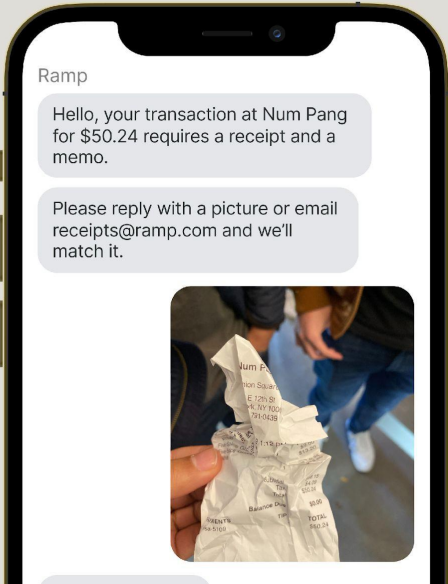
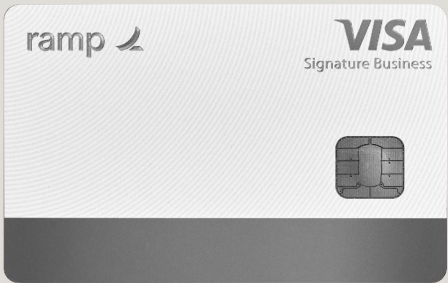
20M+ hours saved



in Kitchen	\$120.24	✓	Grand Hotel	\$835.72	✓	Lyft	\$34.48
✓ Parking	✓ Airlines	✗ Electronics	✗ Clothing				

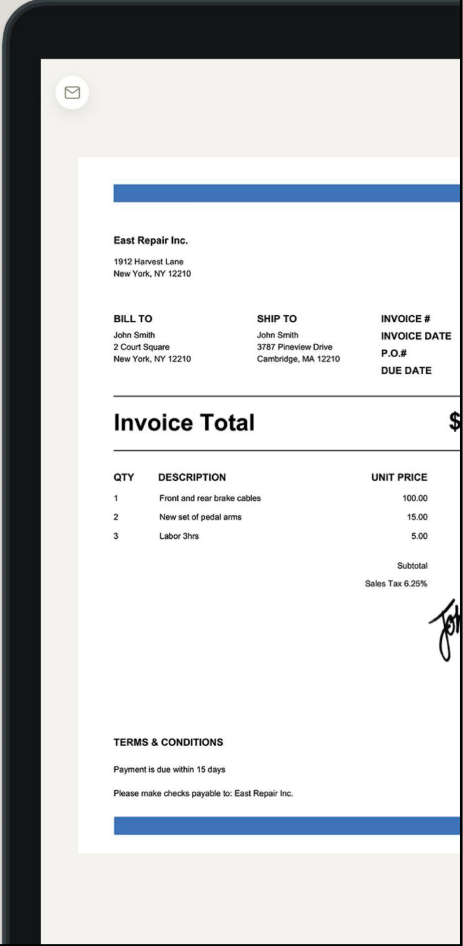
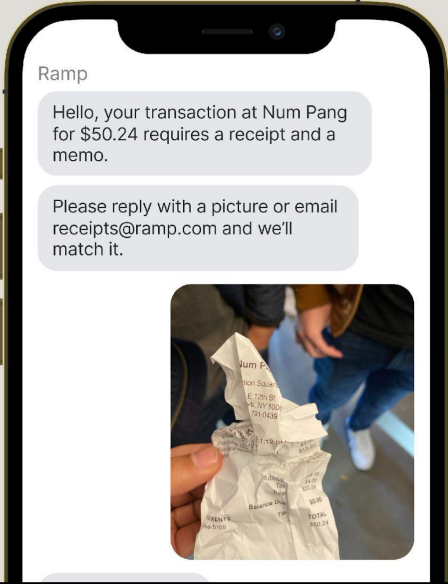
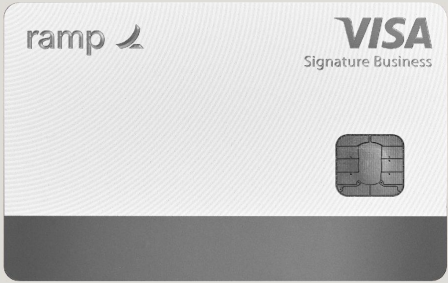
What makes Ramp different?

- Encourages to spend less
(Others point systems vs. 1% Cash Back)
- Expense Management + Bill Pay under one roof = Spend Management
- In-depth Pre-Spend, Post-Spend controls and auto-coding rules
- Innovative Product Teams led by feedback provided by our Accounting Partners + Clients



Ramp’s Ideal Client

- U.S. Based w/ EIN
- Over \$25k in cash balances
 - Ramp underwrites base on the cash balances - no credit pulls or personal guarantees



"Ramp makes managing employee spend effortless. The platform is intuitive and easy to use, our team loves it, and we earn cash back on every purchase. Plus, seamless integration with our general ledger ensures quick and accurate expense reporting."



Laura Swann
Chief Financial Officer, Maryland Association of CPAs



Partnering with Ramp

Join the hundreds of accounting firms managing their clients on Ramp.



Save clients time and money

Introduce clients to a modern finance platform that helps them streamline tasks, increase accuracy, stop excess spending, and prevent fraud.



Increase capacity and automate manual tasks

Spend less time on bookkeeping and utilize AI-powered solutions to unlock more time for high-value work and increase staff realization rates.



Deliver strategic advisory services

Leverage real-time spend and savings insights to better support clients and increase firm profits.



Accelerate your impact

Access a committed partner success team, exclusive Advisor Console, and rewards that scale as you grow.

ramp.com/marylandcpa

Next Steps



Become a Partner

Use your co-branded landing page and align on partner program



Identify clients for Ramp

\$75k in GLA (Gross Liquid Assets) over 30 day rolling average



Schedule Training

Schedule and intro / demo to empower your team to position Ramp

Advisor Console