# Your Best Leadership: Two Secrets to Become the Leader Everyone Wants to Follow

Jon Lokhorst, CSP, CPA, PCC 54<sup>th</sup> Annual Virginia Accounting & Auditing Conference



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# Once upon a time...



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### Welcome to Tax Withholding





- I. What was your first job?
- 2. Who was your first boss?
- 3. What did you learn about leadership?



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## Secret #1:

Take your team members' best interests to heart.





| Does your team know you have their best interests at heart? |  |
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What are you doing to close the appreciation gap?

YOUR BEST LEADERSHIP

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# The One-on-One Check-in Meeting

Nearly one-half of workers want to meet individually with their boss on a weekly basis.

-Training Magazine and Blanchard





# Your Best Leadership Tool: One-on-One Check-ins

- 1. Schedule a regular check-in for each person.
- 2. Keep a running list of agenda items.
- 3. Start with your team member's agenda.
- 4. Add your points.
- 5. Identify clear follow-up actions.
- 6. Include developmental conversations.
- 7. Don't forget to express appreciation.



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### Secret #I:

Take your team members' best interests to heart.



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Lead yourself first.

















There's more to self-leadership than discipline and willpower.











### Secret #I:

Take your team members' best interests to heart.

### Secret #2:

Lead yourself first.



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| Lead well<br>and multiply | MISSION-CRITICAL LEADERSHIP HOW SOUTH MANAGES, LIAO WILL HALL DESCENSES. |
|---------------------------|--|
| your impact!              | JON LOKHORST   |