

## UPCOMING VSCPA CPE & NETWORKING EVENTS

For more information, or to register for VSCPA CPE, visit the "CPE & Networking" section of the VSCPA website at [www.vscpa.com](http://www.vscpa.com) or call (800) 341-8189.

### Conferences

The VSCPA has announced its 2010 conferences! Mark your calendars now, and visit [www.vscpa.com](http://www.vscpa.com) for more details on these events:

- **9th Annual VSCPA Government & Nonprofit Conference**  
April 19, Waterford at Springfield
- **9th Annual VSCPA Industry Conference**  
May 26–27, Williamsburg Lodge
- **CPAX: The CPA Business-Building Expo**  
June 15, Fredericksburg Expo & Conference Center  
Register at <https://cpaxshow.esecuretransactions.com/forms/attendeereg>
- **2nd Annual VSCPA Technology Conference**  
June 28–29, Hyatt Regency Reston
- **11th Annual VSCPA Business Valuation, Fraud & Litigation Services Conference**  
September 23–24, Richmond CPA Center
- **40th Annual Virginia Accounting & Auditing Conference**  
September 27–28, Hotel Roanoke & Conference Center
- **Mid-Atlantic CPA Collaborative International Conference 2010**  
October 4, 2010, Renaissance Mayflower Hotel, Washington, D.C.
- **20th Annual VSCPA Professional Development Conference**  
November 11–12, Hyatt Regency Reston
- **40th Annual Virginia Accounting & Auditing Conference**  
November 18–19, The Founders Inn, Virginia Beach

### Webcasts/Webinars

Our technology partners, ACPEN, CPE Link and CPA Crossings, are constantly adding webcasts/webinars to present the freshest content to Virginia CPAs. With the wide variety of topics, dates, times and program lengths, these online sessions are a very popular way to satisfy your CPE requirements. Easily search and register for webcasts/webinars by visiting the sites below:

- **ACPEN:** <http://vscpa.acpen.com>
- **CPE Link:** [www.cpelink.com/?s=8ave3p7](http://www.cpelink.com/?s=8ave3p7)
- **CPA Crossings:** <http://cpe.cpacrossings.com/vscpa>



## Classifieds

### Growth, sales & acquisitions

**ACCOUNTING PRACTICE SALES** — Please see our multi-state listings at [www.accountingpracticesales.com](http://www.accountingpracticesales.com). Contact Brannon Poe at (888) 246-0974. Buyers — Registration is free and simple on our website! Selling? We can help you:

- Maximize the value of your practice
- Experience a smooth process
- Achieve confidence that your clients will be in good hands

See our available listings below! If interested contact Brannon Poe at [poe@knology.net](mailto:poe@knology.net) or call (888) 246-0974.

**RICHMOND** — \$495,000 (Available after 4/15). Established CPA practice in Richmond suburb. This is a great practice! Focus of practice has been towards small businesses offering accounting (compilations and reviews,) tax planning and compliance work. Great staff in place and excellent clients. The owner has prior national firm experience. The billing rates for the firm are generally high, with the average 1040 fee exceeding \$450 each....resulting in strong cash-flow-to-owner.

**ROANOKE AREA** — \$1,325,000. Excellent practice with good fees throughout the year. Desirable location. Great clients and exceptional staff in place. Cash flow to owner is very strong...approx \$ 500,000.

**DURHAM** — \$375,000. Established CPA firm in the triangle area. Excellent fees with the average individual tax return generating greater than \$400. No audit! This is a very attractive CPA practice with excellent staff in place to ease transition. Majority of clients are long-term and located in the Research Triangle area which continues to attract professionals and businesses from other areas of the country. This is a great opportunity to own a quality CPA practice that is poised for growth. Owner is ready to sell and help with transition!

### Peer review

**PEER REVIEW** — Fixed Fee. Former member of VSCPA Peer Review Committee. Please call Charles Coker, CPA at (703) 931-3290 x108 or email [charles.coker@cpa-coker.com](mailto:charles.coker@cpa-coker.com)

### Other opportunities

**"THE POLE BUILDING SPECIALISTS"** — Custom designed Horse Barns, Commercial and Equipment Buildings with many styles, options, colors and uses. Call toll free at 1-888-318-1720 for our brochure or building quotes, or email [ron@fettervillesales.com](mailto:ron@fettervillesales.com). View our Project Photo Gallery at [www.FettervilleSales.com](http://www.FettervilleSales.com)